

Agentic & Intelligent Automation

Fall 2025

Business Pain

Every morning I
waste a lot of **time**
on repetitive tasks

I wish to avoid time-
consuming on **low value**
added and boring tasks

I would like to have an
assistant to perform
routine and **repetitive**
tasks for me



Our Portfolio

In Agentic & Intelligent Automation Area

Pathway X Automation

Proprietary methodology for process discovery and Automation Pipeline definition

01

Agile delivery

End-to-end from process analysis to Go Live with hypercare

02

Digital Workforce Management

Governance for Robotic Application Maintenance

03

Infrastructure

UiPath Landscape configuration
Governance

04

Training, Workshop & Assessment

For Customer CoE team and business team

05

Pathway Automation

Service to discover and prioritize processes before their automation, calculating the Automation Pipeline, ROI, payback time and the Business Plan



Avvale creates value, driving clients gains

Waves Launched

60+
all time

PathwayX Sessions

37
all time

Total annual hours
saved

1,1M h
all clients

Equals to

650
FTE

Year Total
Economic Impact

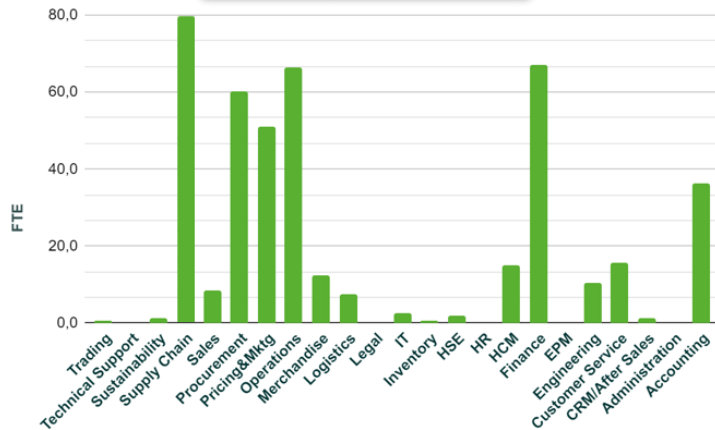
40M€

Average: 35 €/h

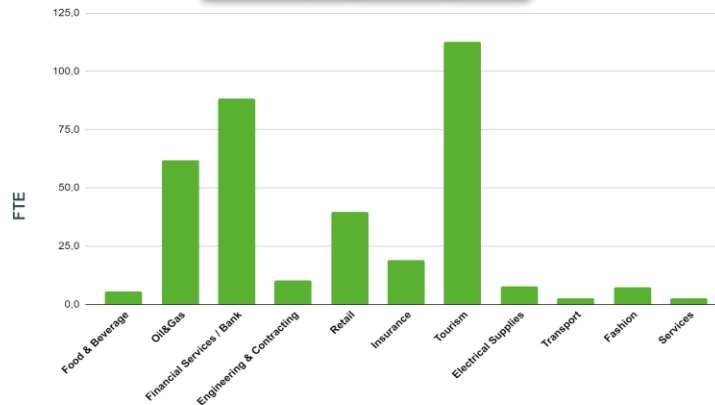
Time range:
Year over Year - YoY

Last update:
May. 2025

FTEs by Department

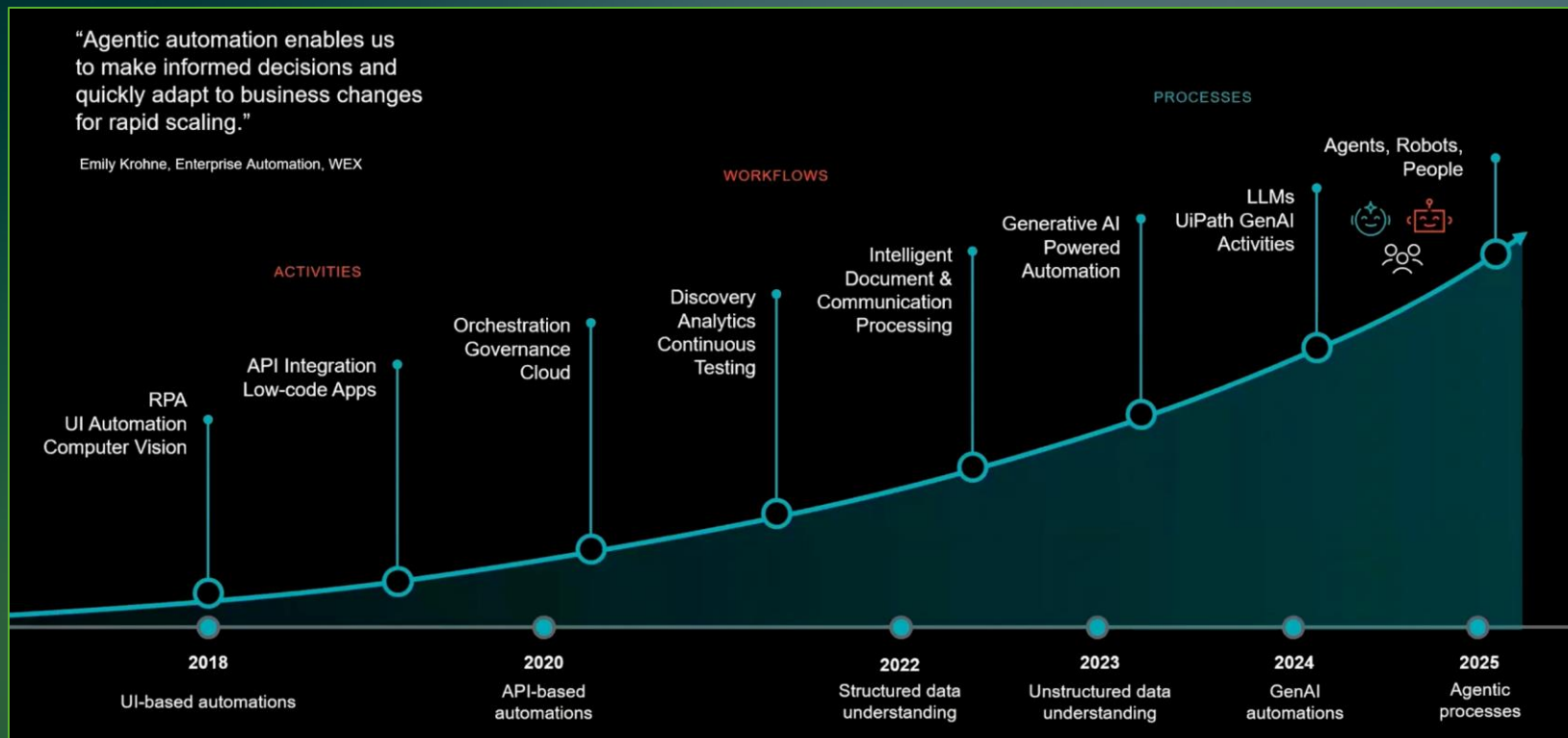


FTEs by Industry



Avvale roadmap to automation

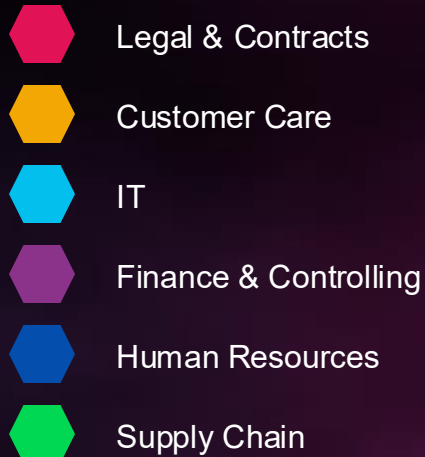
Transforming complexity into agility, enabling faster innovation and scalable resilience



Business Cases

Robots and Agents

Process Map



A black and white photograph of two business people in suits shaking hands over a desk with papers and a pen. The image is partially visible on the left side of the slide.

Agent

PROCESS: PURCHASE ORDER PRICE VERIFICATION



Buyers are supported by an agent in the order **negotiation** process. It compares the prices indicated in the orders with the historical data in SAP; if the deviation exceeds the thresholds defined in their manual (Context Grounding), it opens a task in the Action Center for review/approval and, based on the outcome, updates the order—making the process more traceable and responsive.



Maestro to orchestrate the process via BPMN



RPA as-a-tool to extract data from SAP



Agents for the verification of the thresholds from the buyers' manuals



Action Center for the human-in-the-loop escalation



80%
Reduced time



~11000
Purchase orders /yr



SAP
Outlook



Document Understanding

PROCESS: AUTOMATIC CUSTOMER REFUND



Automation of the entire customer refund process, with a web application available at points of sale, automatic extraction and verification of the amounts shown on sales and return receipts. The process also manages the refund authorization phase by the area manager and the posting of the document in SAP, which triggers the payment.



Algorithm extraction fine-tuned for customer's receipts



Multi-geography process



Action Center for the human-in-the-loop approval



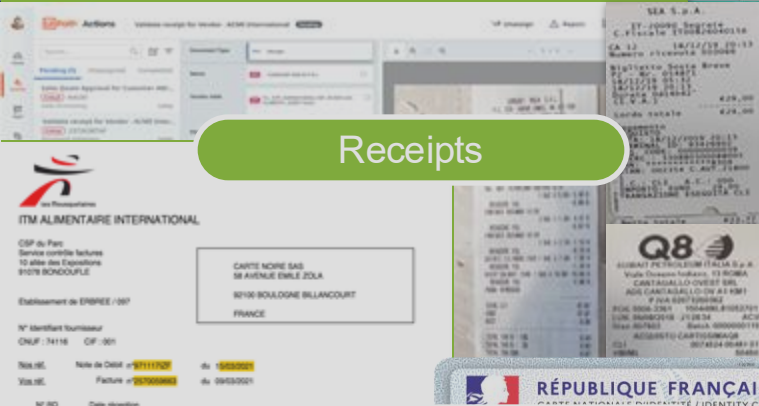
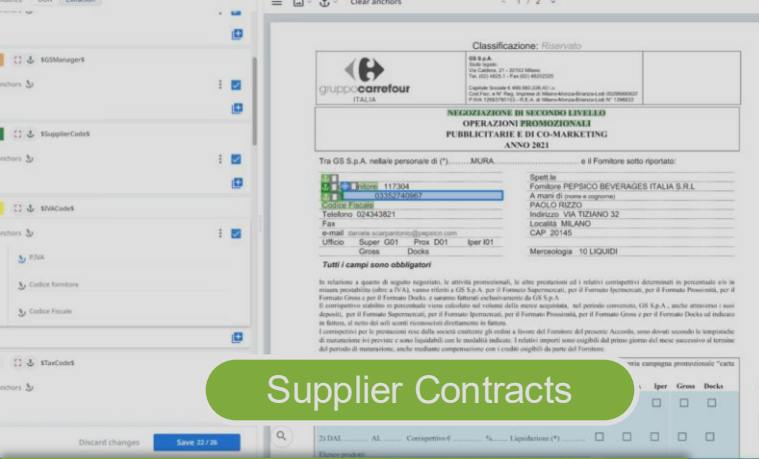
95%+
Amounts extraction
rate



~10000
Refunds/yr



SAP
Outlook



Intelligent Document Processing (IXP)

Generative Extraction for unstructured & complex documents



With the IXP component of UiPath, we have worked on a wide variety of document types with varying levels of complexity: from fixed-template documents to those with an undefined structure. Below is a non-exhaustive list of documents subject to automation:



- Supplier contracts** – Second Level contract creation @ Carrefour
- Debit and Credit Notes** – Litigation and Penalties @ Carte Noire
- Laboratory Analysis** – Data extraction for reporting
- Invoices** – Invoices registration for 15+ customers
- Emails** – Clusterization and Communication mining
- Receipts** – Employees refund
- Maintenance orders** – Order management
- Donation records** – Blood donation leave management

Debit Notes

Other references by department

Finance

- ✕ Incoming Invoice Registration
 - ✕ Extended Invoice Registration: Foreign
 - ✕ Extended Invoice Registration: Taxes and Duties
 - ✕ Extended Invoice Registration: Utilities
- ✕ Bank Reconciliation / Incoming Payment Registration
- ✕ Tax Portal Access
- ✕ Fixed Asset Registration
- ✕ Month-End Closing Controls
- ✕ Bank Statement Download
- ✕ Customs Declarations / Customs Duties / Additional Charges Registration
- ✕ Invoice Payment Verification
- ✕ Outgoing Invoice Creation
- ✕ Consolidated Financial Statement Integration
- ✕ VAT Declaration

Procurement

- ✕ Supplier Qualification with Document Compliance Check
- ✕ Purchase Order Creation
- ✕ Purchase Request Creation
- ✕ Management of Work Execution Notes
- ✕ Goods Receipt Registration
- ✕ Goods Inspection Based on Sustainability Parameters
- ✕ Supplier Reminders / Follow-ups
- ✕ Supplier Feedback Collection and Analysis
- ✕ Supplier Contract Renewal
- ✕ Forecast-Based Reordering



Other references by department

HR & HCM

- ✕ Employment Contract Signing
- ✕ Employee Master Data Creation and Document Upload
- ✕ Attendance Monitoring
- ✕ Sick Leave Certificate Verification and Registration
- ✕ Mandatory Notifications to the Employment Center
- ✕ Monthly Meal Voucher Top-Up (i.e. Satisfay)
- ✕ Blood Donation Certificate Verification and Registration
- ✕ Management of End of Trial Period (Employees and Temporary Staff)
- ✕ Residence Permit Expiry Check
- ✕ Training Scheduling and Management
- ✕ Expense Report Verification

Supply Chain

- ✕ Order Creation and Entry
- ✕ Price List Updates
- ✕ Compliance Certification Verification
- ✕ Returns Monitoring and Management
- ✕ Shipment Tracking
- ✕ Ground Transportation Management

IT 4.0

- ✕ User License Review and Decommissioning; Authorization Permission Check
- ✕ Auto-Customizing for Repetitive Configurations (Rollout)
- ✕ Ticket Intake and Classification



Our Team

Our partnership with UiPath

PARTNERSHIP

- ✓ **Partner since 2018**
- ✓ **Solution area:**
Business Analyst,
Solution Architect,
Infrastructure
Engineer, Developer
Professional, Sales
Professional,
Specialized AI
Professional



SPECIALIZATIONS / RESULTS

Successful RPA
implementations

500+

Governance and
Maintenance

20+
customers

RPA
customers

55+

Training
Delivered

20+
Customers

Document
Understanding
ML/AI Experience

2M+

Digital Advisory
Service

40+

Experience UiPath
Infrastructure

HA/DR

Design
Human-Bot
interaction
and
Business
Process
Optimization
Service

- ✓ **1st Certified in Italy**
- ✓ **USN Certified - UiPath Service Network**
- ✓ **Proven experience and knowledge**
- ✓ **Customer Satisfaction certified
by UiPath: 92,5 %**
- ✓ **Quality that builds loyalty: over 90 % of
customers continue to choose us.**
- ✓ **CoE team with distributed competences**

50+ certifications



RPA PM Digital Advisor

RPA Solution Architects

RPA Trainer

RPA Business Analyst

RPA Developer



Our Intelligent Automation CoE Team

Infrastructure Engineer

Digital Transformation Experts

AMS Team

UX Experts

Business Process Optimization Expert



Edoardo Rota

Business Process Innovation Manager

+33 7 49 96 01 66

edoardo.rota@avvale.com

This document and the information contained herein are proprietary to Avvale.

This document, either in whole or in part, may not be reproduced in any form or by any means without Avvale's prior written permission.

Any third-party names, trademarks and copyrights contained in this document are the property of their respective owners.